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PRESS RELEASE

Ericsson and G&D Partner to Enable One-Stop Shop for Globally Applicable M2M Solutions

Stockholm (Sweden) and Munich (Germany), October 19, 2015 – Ericsson today announced a partnership with Giesecke & Devrient (G&D) to deliver a commercial end-to-end subscription management solution. Via a highly secure process, the system will enable the remote provisioning and management of mobile operator SIM profiles and policies. The joint solution will make it possible for mobile network operators (MNOs) to provide their business customers with a one-stop shop for global M2M connectivity services. In addition, by minimizing the complexity involved in setting up services across disparate regions, the collaboration will target businesses' need to deliver connected devices worldwide.

Ericsson, a world leader in communications technology and services, and G&D, a leading international technology provider specializing in mobile security, will provide an integrated solution to address the challenges that come with deploying connected devices across borders. These challenges include the provisioning and re-provisioning of the SIM profiles remotely, automated billing, reporting, support, and operational management processes. The solution provides MNOs and service providers who use the Ericsson Device Connection Platform (DCP) with the ability to optimize the processes involved. The collaboration between Ericsson and G&D makes it possible for MNOs to remotely manage the initial connectivity, on demand and on a global scale, during the roll-out phases of an M2M/IoT solution.

Integrated solution for MNOs and business customers from Ericsson and G&D

The solution combines the Ericsson DCP and G&D's leading AirOn™ platform, which covers the management of eUICCs and operator profiles over-the-air (OTA), secure data generation, and selection of the most suitable download channel. All of this is easily managed through an API and with the highest level of security.



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The G&D solution has already proven that it can be integrated into a range of M2M platforms; for MNOs, this multi-platform usability offers a key competitive edge in the evolving market.

“We have partnered with G&D to offer a single, fully interoperable and powerful platform that offers our customers the flexibility that their M2M/IoT business requires. G&D’s platform is a proven solution already used by many MNOs worldwide, and adds value to our solution by offering complementary functions,” stated Anders Olin, Vice President, Product Area Network Functions, Business Unit Cloud & IP, Ericsson.

Remote provisioning and managing of SIM credentials over-the-air (OTA)

“The collaboration allows us to enhance Ericsson’s M2M connected device platform with the highly secure subscription management capabilities of G&D’s AirOn solution,” stresses Carsten Ahrens, Group Senior Vice President and Head of the Telecommunication Industries division at G&D. “We are delighted that Ericsson has decided to team up with us. It underlines that G&D is the undisputable market leader in subscription management. We offer leading-edge technology for remotely managing operator profiles on UICCs. Our AirOn solution has proven itself in use in a number of commercial situations. Moreover, we continue to invest and innovate in this area: We support and drive the industry’s development activities in our work with our customers, within the GSMA, and as part of other relevant bodies.”

About Ericsson

Ericsson is the driving force behind the Networked Society – a world leader in communications technology and services. Our long-term relationships with every major telecom operator in the world allow people, business and society to fulfill their potential and create a more sustainable future.

Our services, software and infrastructure – especially in mobility, broadband and the cloud – are enabling the telecom industry and other sectors to do better business, increase efficiency, improve the user experience and capture new opportunities.

With approximately 115,000 professionals and customers in 180 countries, we combine global scale with technology and services leadership. We support networks that connect more than 2.5 billion subscribers. Forty percent of the world’s mobile traffic is carried over Ericsson networks. And our investments in research and development ensure that our solutions – and our customers – stay in front.

Founded in 1876, Ericsson has its headquarters in Stockholm, Sweden. Net sales in 2014 were SEK 228.0 billion (USD 33.1 billion). Ericsson is listed on NASDAQ OMX stock exchange in Stockholm and the NASDAQ in New York. For more information, please visit: www.ericsson.com.



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About Giesecke & Devrient

Giesecke & Devrient (G&D) is a leading international technology provider headquartered in Munich, Germany. Founded in 1852, the Group has a workforce of over 11,450 employees and generated sales of approximately EUR 1.83 billion in the 2014 fiscal year. 58 subsidiaries and joint ventures in 31 countries ensure customer proximity worldwide.

G&D develops, produces, and distributes products and solutions in the payment, secure communication, and identity management sectors. G&D is a technology leader in these markets and holds a strong competitive position. The Group's customer base mainly comprises central and commercial banks, mobile network operators, business enterprises, governments, and public authorities. For more information, please visit: www.gi-de.com.